LOBO®
VASCULAR OCCLUSION SYSTEM

LOBO ECONOMICS

Detachable Coil Cost Per Occlusion by Clinical Condition

Clinical Condition	Detachable Coils			LOBO
	Devices Per Occlusion	Average Cost Per Coil	Device Cost Per Occlusion	Devices Per Occlusion
PAVM/Malformation	3.9	$1,097	$4,278	1.0
Hemorrhage	3.0	$1,102	$3,306	1.0
Aneurysm	4.4	$1,007	$4,431	1.0
Tumor/Hyperplasia	2.4	$1,091	$2,618	1.0
		LOBO achieves fast and complete occlusion with a single device		Compelling Economic Benefits

Detachable Coil Cost Per Occlusion by Vessel Range

Vessel Range	Detachable Coils			LOBO
	Devices Per Occlusion	Average Cost Per Coil	Device Cost Per Occlusion	Devices Per Occlusion
1.5 to 3.0mm	2.6	$1,105	$2,873	1.0
3.0 to 5.0mm	3.6	$1,131	$4,072	1.0
5.0 to 7.0mm	4.6	$1,165	$5,359	1.0
7.0 to 9.0mm	7.4	$1,019	$7,541	1.0
		LOBO achieves fast and complete occlusion with a single device		Compelling Economic Benefits

Potential Device Cost Savings for the Hospital*

Based on a weighted average device cost savings of

$373 to $2,041

in detachable coils per occlusion

$37K to $204K

per 100 occlusions

*Amount represents current national average mix of LOBO sizes. Savings will vary based on account specific mix.

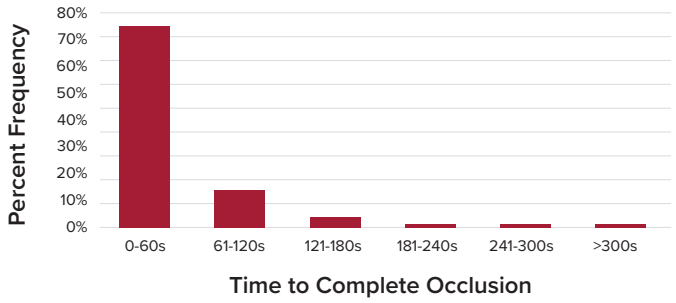
Okami MEDICAL®

LOBO®
VASCULAR OCCLUSION SYSTEM

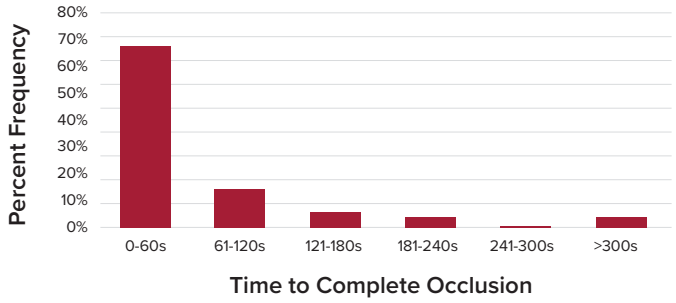
LOBO ECONOMICS

LOBO Time to Occlusion by Size (<1.5 min. avg.)

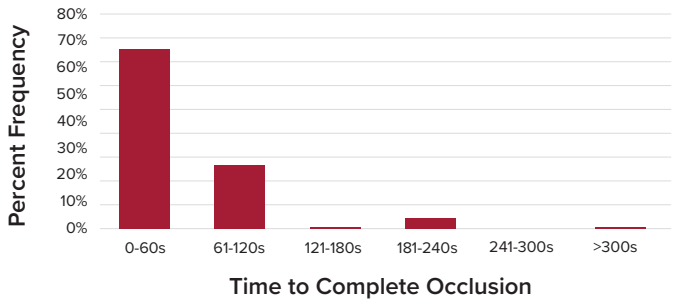
LOBO-3



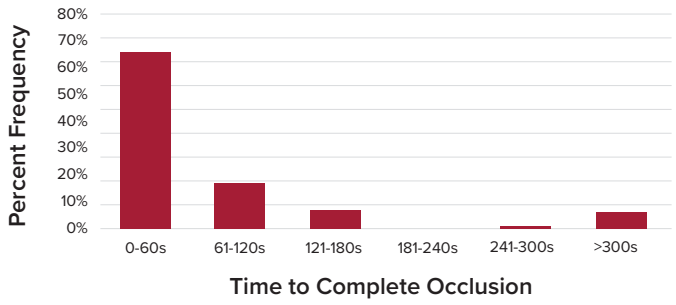
LOBO-5



LOBO-7

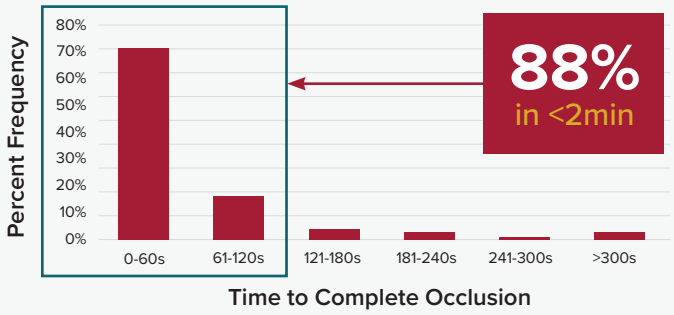


LOBO-9



<1.5 min.
Average Time to Occlusion

ALL LOBO SIZES



1,000+
Devices Implanted

LOBO used instead of coils in 80% of cases

Indications for Use: The Okami Medical LOBO Vascular Occlusion System is intended for use to obstruct or reduce the rate of blood flow in arteries of the peripheral vasculature. The device is not indicated for use in blood vessels where crush or bend forces are anticipated (e.g., joint areas, superficial vasculature).

See Instructions for Use for a complete list of warnings, precautions, and contraindications.

Rx Only: Federal (USA) law restricts device to sale by or on the order of a physician.

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Data on file.

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Okami MEDICAL®